

PLUS find out how to maximise sales of new Far Away Shine.



SCENT FAMILY
Oriental gourmand

KEY NOTES
Pink Pepper,
ISPAHAN ROSE,
Golden Musk

Scent concentration:



Eau de Parfum

DID YOU KNOW?
Far Away Shine is expertly crafted around Ispahan rose - an ancient and exotic
Persian bloom used in beauty for over 2000 years and celebrated by women as a symbol of inner illumination.

THE PARFUMER
Far Away Shine was
created by master
perfumer Honorine
Blanc, who has worked
with renowned premium
brands such as Guggi,
Valentino, Hugo Boss,
Calvin Klein or VSL.



set contains:

- Far Away Shine Body Lotion | 125ml |
- Far Away Shine Eau de Parfum | 50ml |
- Far Away Shine Purse Spray | 10ml |

67454

Worth £28.25*

demo: £12

TAYAVAYAYAYAYAYAYAYAYAYAYAY

EASIER TO RECYCLE FAR AWAY BOTTLES**

**Remove cap and threaded pump. Dispose of bottle in glass and pump in metal. Cap is non-recyclable. Excludes Far Away Beyond and Beyond The Moon bottles.

SUPERCHARGE SHINE SALES WITH SAMPLES

50 samples could lead to 16 full-size fragrance sales

Ignite your earnings with **NEW Far Away Shine samples.** Share them with new customers and non-fragrance customers to encourage them to buy a full-size. If customers already love Far Away, offer them a sample. The **fortune is in the follow up** – remember to ask customers for their thoughts and encourage them to buy a full-size.

1 FOR 70P

order using 46201

10 FOR £2.80

just 28p PER sample order using **89789**

20 FOR £5

just 25p PER sample order using **68395**

30 FOR £6.60

just 22p PER sample order using **92684**

50 FOR £9.50 SAVE £40.50** that's just 19p a sample order using **67066**



THE BESTSELLING FRAGRANCE BRAND IN THE WORLD*

BUY 3 OR MORE PACKS OF 50 ACROSS P.4 & 9 UNLOCK £7 PRICE PER PACK THAT'S JUST 14P PER SAMPLE SAVE £129***

[†]Based on internal analytics.

^{*}As measured by volume or units sold in 2023 (Source: Global Data).

^{*}Based on regular Brochure sample price.

^{***}Based on regular Brochure sample prices for 150 samples - which is what 3 packs equate to.

THEIR FAVE FAR AWAYS NOW IN A NEW BOTTLE

Let customers know their same fave scents are now available in a new improved bottle. The glam new design is easier to recycle** and, with its gold perfect-fit click-and-close cap and contemporary look, it'll appeal to customers of all ages.







- Far Away Eau de Parfum | 50ml |
- Far Away Purse Spray | 10ml |
- Far Away Body Lotion | 125ml |

94904

Worth £27.25

demo: £12



set contains: • Far Away B

- Far Away Beyond The Moon Body Lotion | 125ml |
 - Far Away Beyond The Moon Parfum | 50ml |
 - Far Away Beyond The Moon Purse Spray | 10ml |

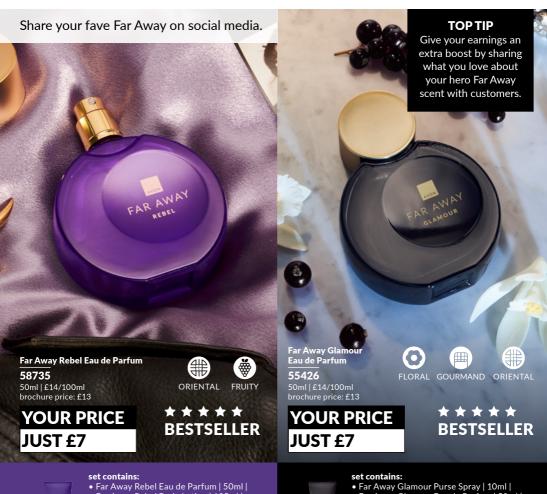


Worth £29.25

demo: £14



CREATE A FAR AWAY BUZZ AND BOOST YOUR SALES





- Far Away Rebel Body Lotion | 125ml |
- Far Away Rebel Purse Spray | 10ml |

94011

Worth £27.25

demo: £12



- Far Away Glamour Eau de Parfum | 50ml |
- Far Away Glamour Body Lotion | 125ml |

67298

Worth £27.25

demo: £12

FAR AWAY SUPER SETS

Ready to elevate your fragrance game and see your sales soar? Invest in these **super sets to demo** to customers - and take them along to events and parties.





set contains:

- Far Away Shine Eau de Parfum | 50ml |
- Far Away Eau de Parfum | 50ml |
- Far Away Glamour Eau de Parfum | 50ml |
- Far Away Beyond Parfum | 50ml |
- Far Away Rebel Eau de Parfum | 50ml |
- Far Away Beyond The Moon Parfum | 50ml |
- Far Away Splendoria Eau de Parfum | 50ml |

67249

Worth £110

demo: £45



set contains:

- Far Away Eau de Parfum | 50ml |
- Far Away Beyond The Moon Parfum | 50ml |
- Far Away Shine Eau de Parfum | 50ml |

69708

Worth £48

demo: £20



Far Away Beyond Parfum

25536

50ml | £18/100ml brochure price: £14.50

demo: £9



Far Away Splendoria Eau de Parfum

06395

50ml | £14/100ml brochure price: £13

demo: £7

^{*}As measured by volume or units sold in 2022 (Source: Global data).

^{**}Worth based on regular brochure selling prices.

FAR AWAY SAMPLES = MEGA SALES

Don't forget, 50 samples could help you sell 16 full size fragrances.* **Use the table below to see what that means for you.** Fancy boosting your sales? Buy your Far Away sample pack today.

50 FOR £9.50 SAVE £40.50* that's just 19p a sample order using **93252**

BUY 3 OR MORE PACKS OF 50 ACROSS P.4 & 9 UNLOCK £7 PRICE PER PACK THAT'S JUST 14P PER SAMPLE SAVE £129**

MIX & MATCH ANY 10 FAR AWAY SAMPLES FOR £2.80

just 28p a sample

| Far Away Shine | 38000 |
|--------------------------|-------|
| Far Away Glamour | 40931 |
| Far Away Rebel | 38844 |
| Far Away Beyond | 39503 |
| Far Away Beyond The Moon | 44834 |
| Far Away Splendoria | 38042 |
| Far Away | 53728 |
| 0.6ml | |





Your pack of 50 will include:

7 x Far Away samples, 7 x Far Away Beyond samples, 7 x Far Away Glamour samples, 7 x Far Away Beyond the Moon samples, 7 x Far Away Splendoria samples, 8 x Far Away Shine samples.

WHAT COULD YOU EARN?

Take a look at this table to see what you'll earn from selling 16 full-size fragrances.

| *Based | on | interna | ıl ana | lytics |
|--------|----|---------|--------|--------|
| | | | | |

^{**}Worth based on regular brochure selling prices.

| REWARD LEVEL | EARNINGS |
|---------------|----------|
| BRONZE STAR | £32.40 |
| SILVER STAR | £51.20 |
| GOLD STAR | £64.00 |
| PLATINUM STAR | £76.80 |
| VIP STAR | £81.92 |

WE SELL 6 FAR AWAY FRAGRANCES EVERY MINUTE*



| 1. Far Away Snine | 20331 |
|-----------------------------|-------|
| 2. Far Away Glamour | 21188 |
| 3. Far Away | 21071 |
| 4. Far Away Beyond The Moon | 21162 |
| 5. Far Away Rebel | 21212 |
| Far Away Beyond | 14563 |
| Far Away Splendoria | 06890 |
| 40 1 | |

£7

*Based on internal data for whole of Europe; applies to total quantitative sales of Far Away perfumes in sizes 10ml, 30ml, 50ml & 100ml.



CUSTOMER OFFERS: To help you **maximise your September sales** and final campaign of the Quarter, there are **fab offers on every Far Away fragrance**.



ALL NEW SCENT & BOTTLE

EASIER TO RECYCLE FAR AWAY BOTTLES**

FAR AWAY SHINE

£13

SAVE £3

SET OF 3
JUST
£20

SAVE £8.25



set contains:

- Purse Spray EDP | 10ml |
- EDP | 50ml |
- Body Lotion | 125ml |

67454

Worth £28.25

^{**}Remove cap and threaded pump. Dispose of bottle in glass and pump in metal. Cap is non-recyclable. Excludes Far Away Beyond and Beyond The Moon bottles.



LOOK



SAME SCENT NEW BOTTLE MORE TO LOVE

EASIER TO RECYCLE
FAR AWAY BOTTLES***

FAR AWAY ORIGINAL

£13

SAVE £3

SET OF 3

£20

SAVE £8.25



set contains:

- Purse Spray EDP | 10ml |
- EDP | 50ml |
- Body Lotion | 125ml |

94904

Worth £28.25

*Tested to last up to 8 hours.

**Remove cap and threaded pump. Dispose of bottle in glass and pump in metal. Cap is non-recyclable. Excludes Far Away Beyond and Beyond The Moon bottles.

LOOK



SAME SCENT NEW BOTTLE MORE TO LOVE

EASIER TO RECYCLE
FAR AWAY BOTTLES***

FAR AWAY GLAMOUR

£13

SAVE £3

SET OF 3 JUST

£20

SAVE £8.25



Set contains:

- Purse Spray EDP | 10ml |
- EDP | 50ml |
- Body Lotion | 125ml |

67298

Worth £28.25



- *Tested to last up to 8 hours.
- **Remove cap and threaded pump. Dispose of bottle in glass and pump in metal. Cap is non-recyclable. Excludes Far Away Beyond and Beyond The Moon bottles.

LOOK



SAME SCENT NEW BOTTLE MORE TO LOVE

EASIER TO RECYCLE
FAR AWAY BOTTLES***

FAR AWAY REBEL

£13

SAVE £3

SET OF 3

£20

SAVE £8.25



set contains:

- Purse Spray EDP | 10ml |
- EDP | 50ml |
- Body Lotion | 125ml |

94011

Worth £28.25





LOOK



SAME SCENT **NEW BOTTLE** MORE TO LOVE



PARFUM

FAR AWAY BEYOND THE MOON

£14.50

SAVE £3.50

SET OF 3 JUST

£21.50

SAVE £8.75



- Parfum Purse Spray | 10ml |
- Parfum | 50ml |
- Body Lotion | 125ml |

69229

Worth £30.25

Far Away Beyond The Moon **Purse Spray** 31732 10ml

Far Away Bevond The Moon **Body Lotion** 10835

125ml | £4.20/100ml Normally £18

Far Away Bevond The Moon **Parfum** 25171

50ml | £36/100ml

*Tested to last up to 8 hours.

EXCITING REP COMPETITION

'MY FAR AWAY IS ...'

Find your Far Away and be in with a chance to win 10,000 Reward Points (worth £100).

In the gorgeous Far Away collection there's sure to be a signature scent for everyone. Buy full-size fragrances or samples at your great prices in this magazine, find your fave and share it far and wide.

To enter the competition simply go the Avon UK Facebook page from midday on Monday 2nd September, find the 'My Far Away is ...' post which will be pinned to the top of the page and:



- 1. Like
- 2. Share the post and caption with 'My Far Away is ...' and the reason you love it
- 3. Comment on the original post 'My Far Away is ...'

Posts shared from 2nd September 2024 to 30th September will be entered into the competition and 10 lucky winners will each receive 10,000 Reward Points to spend in the Rewards Hub. You can enter as many times as you like - go to your Rep website for full competition T&Cs.

EXCLUSIVE CONTENT CREATOR MASTER CLASS

In partnership with our social media agency we'll be hosting a content masterclass to share the latest tips on how to level up your social posts.

Register your interest via the QR code.





LET'S CREATE A BUZZ

All the tools you need to get existing and new customers excited!

FAR AWAY SHINE LAUNCH

Trending Tuesday on 20th August will be one to share far and wide. with the online launch of Far Away Shine. Celebrate this new fragrance by sharing your digital brochure from 9am 20th August to 6pm 31st August and 10 lucky winners will be chosen at random to win the entire Far Away collection, worth £116.



GET SOCIAL

Get involved in the 'My Far Away is ...' competition and share your fave scent on Facebook for a chance to win 10.000 Avon Reward points (worth £100.) Don't just share in the 'My Avon is ...' competition, you can increase sales through social media and to make it super easy there'll also be loads of inspo for social posts in Avon On. Head



fragrance before. Visit Avon Academy to find training guides, bitesize videos and tips on sharing these incredible products with your customers.



DISPLAY BUNDLE

Holding an event and keen to grow Far Away sales? Buy our fab display bundle. with product stand, Far Away Beyond The Moon Parfum 50ml, ALL 7 Far Away Purse Sprays, canvassing cards and fragrance tester strips to give you that professional look and feel.

there to access engaging assets with prewritten captions so all you have to do is share!

CANVASSING CARDS

Share the Far Away collection with friends and neighbours you don't already sell to.

PACK OF 20 FOR £2 order using 06262



^{*}Canvassing card image for illustrative purposes only.

MAXIMISE YOUR CAMPAIGN WITH OUR HANDY CHECKLIST:

| Ready to create a Far Away buzz? Buy your fave Far Away scent at your exclusive Rep price then showcase its fab new look on social media to a chance to win our September 'My Far Away is' competition. Check page 8 for all the info and tools you need. | for |
|---|-----|
| Samples are the key to growing your Far Away sales so head to pages 4 and 11 to buy your sample packs . Wondering how to get the most out of sampling? Scan the QR code for our fragrance sampling guide . | |
| Don't forget your customers can buy NEW Far Away Shine from 20th August. Share your digital brochure to celebrate this launch and you' in with a chance to win all 7 Far Away scents. | |
| Ratings and reviews sell products. Search for Far Away Shine on your Rep store and leave a review before the scent launches on 20th Augustian Rep Store and Indiana. | |

