



Starter Pack Terms and Conditions

Eligibility

1. All new Independent Avon Representatives ('Representatives') that are appointed within the Offer Period and reside in the United Kingdom, are eligible for this offer. All other terms governing the relationship between Avon and the Representative shall be set out in the Representative Agreement.
2. Subject to Clause 2, all Representatives are limited to one Starter Pack per appointment.
3. Representatives' accounts must not be overdue at the time the offer is redeemed and all outstanding invoices must be paid.

£15 STARTER PACK

4. All Representatives who place an order for their £15 Starter Pack will be charged £15 for their order. They will receive the £15 Starter Pack and will receive £15 in Award Sales. This kit will include:

- 40 brochures for you to share with your new customers.
- Brochure bags to protect the Brochures, so you can re-use them.
- Order forms to give to customers with their Brochure, so they can list the products they want to order.
- Calling cards to leave with your customers when you missed them to let them know when you'll be back to pick up the Brochure.
- Focus (our Rep magazine) gives you an early peek at next campaign's hot new products. Including savings of 30% off, these are exclusively for you to try or demo with your customers. You'll also find Rep-only offers and discounts, samples, top tips and sales tools.
- Far Away Original samples to share with your customers – it's one of our iconic floral, oriental fragrances.

General Terms

5. Avon reserves the right to substitute the whole or any part of the Starter Pack offered. The alternative Starter Pack will be of equal or greater value.
6. Avon expressly reserves the right to alter this incentive in any way, including cancelling or withdrawing the incentive altogether.
7. Once the Offer Periods have closed, Avon will be monitoring Representatives' return rates. If you receive a Starter Pack and it's deemed that your return rate is excessive or irregular in



conjunction with this offer, Avon has the right to request for the return of the kit(s), or charge the value against your Representative account.

8. Avon expressly reserves the right to alter this offer in any way, including cancelling or withdrawing the offer altogether.

9. Avon reserves the right to disqualify Representatives, withhold or cancel or, in cases where a reward has already been given, request the return of any reward, in the event of non-compliance with these Terms and Conditions or if Avon deems, in its absolute discretion, there to have been any malpractice, or manipulation of results in order to gain the Offer, throughout the Offer Period.

10. All applicants acknowledge that, in the course of taking up this offer, certain information about them will be captured, electronically or otherwise, and will be transmitted to Avon. Accordingly, the participants expressly agree to the transfer of such personal information to Avon and that Avon (data controller) may use, store, process and transfer that information for the purpose of the offer and in line with Avon's Privacy Policies here: <https://www.shopwithmyrep.co.uk/privacy-cookie-policy>.

11. It is illegal for a promoter or a participant in a trading scheme to persuade anyone to make a payment by promising benefits from getting others to join a scheme. Do not be misled by claims that high earnings are easily achieved.

12. All matters shall be determined at Avon's sole discretion and Avon's decision will be final. No correspondence will be entered into.

These Terms and Conditions are to be interpreted in accordance with English law and any dispute arising out of these Terms or their subject matter is subject to the exclusive jurisdiction of the English Courts.

Promoter: Avon Cosmetics Limited, Nunn Mills Road, Northampton, NN1 5PA ("Avon").